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## **Networking Unleashed!**

When networking results fall short, it's crucial to examine the underlying methods and follow-up strategies. Are you truly committed to forging the connections needed to achieve your desired outcomes? The Networking Mantra: **If they know you**, **Like you and trust you, they will do business with you**.



Discover the 7-step path to effective networking in my engaging and honest presentation, designed to help everyone achieve their networking goals.

### **Learning Objectives**

- Discover why you are not achieving the results you are looking for with networking.
- Why can't you get past the initial contact?
- Why am I spinning my wheels and not getting any traction when comes to getting any results?
- Learn how to build up rapport with anybody.

# **Testimonial**

Mike Forman's electrifying approach to tackling self-doubt left me invigorated and empowered. His authenticity shines through, coupled with a remarkable sense of humor that keeps everyone engaged. Unlike many speakers who merely speculate, Mike delivers tangible action steps that are impossible to ignore. After his session, I witnessed a room full of individuals ready to confront their inner obstacles head-on. If you're seeking an expert who not only inspires but also equips you with actionable strategies, Mike Forman is your go-to. Prepare to be motivated, entertained, and challenged to take meaningful action towards your goals.

#### Ryan W, UnionHome Mortgage

#### References

Deniece Toth: Founding Member, Toth Team – Compass Realty, deniece.toth@compass.com Rodney Davis: Sales Catalyst, <u>rodney1356@yahoo.com</u> Ryan Willoughby: Loan Officer, UnionHome Mortgage, rwilloughby1287@gmail.com